



Overseas Vehicle Sales Keep Deals *MOVING*

Shop while deployed, for stateside or OCONUS delivery, while eligibility for Exchange New Car Sales lasts.

Exchange New Car Sales has been the best deal on wheels for service members buying a new car, truck or motorcycle for almost 50 years.

U.S. Military personnel overseas can count on the best American-made vehicles, unbeatable value, unsurpassed protections and the highest level of personal service – all available on base or on board. While service members are overseas, or at sea, it's worth looking into buying a car or motorcycle through ENCS, because upon return stateside, program eligibility ends.

ENCS has now added a 24/7 Live Chat on two websites to supplement more than 100 selling locations outside CONUS, in order to serve areas that are too remote, or where the federal government has deemed it too dangerous for non-essential personnel to be located, such as Afghanistan. The 24/7 Live Chat is available at www.encs.com for land bases and www.navyauto.com for ships at sea. This interactive feature allows customers to ask questions, request vehicle specifications and price quotes, as well as place an order for a vehicle.

Exclusive benefits available through Exchange New Car Sales and Navy AutoSource include the following benefits.

- **Privileged Military Pricing:** Prices are set by NEXCOM/AAFES so you'll pay what your friends and colleagues pay, with no hassle or haggling. Buyers do not pay "premium pricing" for hard-to-find, specialty vehicles like a Ford Shelby Mustang, Dodge Challenger or Harley-Davidson Screamin' Eagle.
- **Set Sales Commissions:** ENCS sales representatives work on a set commission which means they won't try to sell you a more expensive vehicle or options you don't want or need.
- **Exclusive Military Savings:** ENCS' relationship with NEXCOM/AAFES and manufacturer partners means U.S. service members receive enhanced rebates, discounts and special offers reserved only for those serving overseas.

- **100% Price Protection:** From the time the order is written until vehicle delivery, the price quoted is guaranteed, regardless of manufacturer price increases or rebate reductions.
- **Lowest Price Guarantee:** If you find a better price on the same ordered vehicle through Exchange New Car Sales or Navy AutoSource, the lower price is matched. Service members have up to 14 days after delivery to tell ENCS or Navy Auto Source representatives.
- **Custom Order Your Exact Vehicle:** With their factory-direct program, you don't have to take "what's on the lot." Order your vehicle exactly the way you want it. And have it delivered where and when you want it.
- **Choose From the Largest Inventory:** If you require a vehicle now, you may choose from one of the largest selections of cars, trucks and motorcycles in the world, for immediate delivery.
- **Stateside or Overseas Delivery:** Returning home? Stationed in Korea or Germany? Family in the states needs a minivan? ENCS will deliver your vehicle back home – even if you're not there – or to many duty stations overseas.
- **Worldwide Warranty Coverage:** Concerned that the U.S. specification vehicle cannot be serviced or the warranty won't be applicable overseas? As the only authorized representative to distribute Ford, Chrysler and Harley-Davidson vehicles to U.S. military personnel overseas, ENCS covers the warranty.
- **Financing Assistance:** ENCS representatives will help find the best financing, whether it's through the manufacturer, a bank or your credit union. ENCS offers special programs like First Time Buyers, Credit Renewal and Guaranteed Financing. The program's "budget planner" ensures you can afford your purchase by evaluating your individual financial situation.
For details on car, truck or motorcycle deals, see www.encs.com or www.navyauto.com.